Report from the Board President and Vice President

It’s the time of year to reflect on accomplishments and look ahead to another year of educating, advocating, and building community. This has been a rewarding time for both of us and we are grateful to celebrate the closing of another exciting fiscal year (July 1, 2016 to June 30, 2017) AND we look forward to a successful future. Check out our website at vahemophilia.org to learn even more!

Highlights of this past fiscal year include:

- Active attendance at national meetings and trainings. In fact, we had the largest turn-out ever for our annual advocacy training and Richmond Days and the largest Virginia constituency at National Hemophilia Foundation’s (NHF) Washington Days.
- Educational programs that continue to shine with strong attendance, excellent speakers, and creative venues. We take pride in our ability to offer a variety of topics on issues that are important to our members as we continue to expand programs throughout the entire state. A program highlight this year was at our annual meeting with presenter Connie Montgomery, who led an interactive session called “Patchwork Quilt”, where we recognized our similarities and celebrated diversity in the bleeding disorders community.
- Public awareness on bleeding disorders. The Science Museum of Virginia was one of more than 40 landmarks around the world to recognize World Hemophilia Day by lighting the outside of the museum for the “Lite It up Red” campaign on April 17th.
- Ongoing positive relationships with our partners (i.e. hemophilia treatment centers, industry sponsors, coalition members, national organizations), which are instrumental in fulfilling VHF’s mission. For example, we received NHF’s capacity building grant to recruit and hire a new full-time position, a Development Director, and received a Colburn Keenan Grant to refresh our website.
- Recognition from NHF for excellence. VHF was a proud recipient of 4 out of 5 Distinction Awards from NHF. The 4 areas are NHF Partnership, Programs & Services, Advocacy & Public Policy, and Governance & Board Leadership.
- Continued community support in the form of scholarships for national meetings, college, and enrichment opportunities, as well as our family assistance program.
- Success at our 3 signature fundraisers - Bowling for Bleeding Disorders, Spring Fundraiser and Silent Auction, and Trick or Trot 5K and Fun Walk. We hope you will become part of these growing and “FUN” events that directly benefit the work and services that VHF provides to you.
- Process and operational tasks like updating VHF’s Bylaws and Articles of Incorporation, electing a new board member, and successfully transitioning to a new executive committee.
- Dedicated board members and staff, who continue to focus on serving the community and working on wrapping up VHF’s latest strategic plan. Check out the refreshed website where you can find a link to our new brochure, and downloadable resources that were developed to support school health personnel, dentists, EMS, and emergency rooms.

The best is yet to come and VHF looks forward to another productive year. Join us at an educational program or community event and we hope you will consider volunteering to serve on a committee, participating in one of our signature fundraisers or simply making a financial donation. Your support and active involvement is what makes VHF such a special and vibrant organization! We can’t wait for you to meet our new Development Director, Megan Schowengerdt, who will expand our potential resources and help us reach even more Virginians impacted by bleeding disorders. This addition comes at a perfect time, as we will also start to develop our next strategic plan during the summer of 2018. We welcome you to get involved at any level, you can reach us at info@vahemophilia.org or 804-740-8643.
MISSION  Dedicated to serving and supporting the needs of those impacted by a bleeding disorder through education, advocacy, and community.

VISION  Become the recognized voice and go-to resource for those impacted by a bleeding disorder.

Board of Directors 2016 - 2017

Board of Directors Officers
Murai Johnson, President
Elizabeth Leftwich, Vice President
Monika Eiden, Secretary
Kathy Mortimer, Treasurer

General Board Members
Kelly Cartwright, Megan Lawson, Jean Parnell, Sara Rakestraw, Sarahbeth Spasojevich, Daniel Warren, Michael Welshonce

Financial Statement 2016 - 2017

<table>
<thead>
<tr>
<th>ASSETS</th>
<th>6/30/2017</th>
<th>6/30/2016</th>
<th>$ Change</th>
<th>% Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash, Cash Equivalents, and Investments</td>
<td>$1,071,486</td>
<td>$907,254</td>
<td>$164,232</td>
<td>18.10%</td>
</tr>
<tr>
<td>Total Fixed Assets</td>
<td>$5,634</td>
<td>$6,813</td>
<td>- $1,179</td>
<td>-17.31%</td>
</tr>
<tr>
<td>Total Assets</td>
<td>$1,077,120</td>
<td>$914,067</td>
<td>$163,053</td>
<td>17.84%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>LIABILITIES, ACCRUED PAYROLL, &amp; TAXES</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Liabilities</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>NET ASSETS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Net Assets</td>
</tr>
</tbody>
</table>

| Total Liabilities and Net Assets      | $1,077,120      | $914,067        | $163,053 | 17.84%  |
VHF strives to provide programs and events throughout Virginia that are inclusive of all groups within our community (i.e. parents, men, women, newly diagnosed families, teens, and children), with a wide variety of relevant topics such as advocacy, inhibitors, strengthening your relationships, financial planning, social media, and health.

<table>
<thead>
<tr>
<th>Event</th>
<th>Program</th>
<th>Location</th>
<th>Date</th>
<th>Attendees</th>
</tr>
</thead>
<tbody>
<tr>
<td>Camp Youngblood at Camp Holiday Trails</td>
<td></td>
<td>Charlottesville</td>
<td>7/24-29/2016</td>
<td>59</td>
</tr>
<tr>
<td>Teen Education and Advocacy Event</td>
<td></td>
<td>Richmond</td>
<td>8/6/2016</td>
<td>12</td>
</tr>
<tr>
<td>Celebrate Summer with Riverside Outfitter’s</td>
<td></td>
<td>Richmond</td>
<td>8/7/2016</td>
<td>62</td>
</tr>
<tr>
<td>Educational Dinner - Constructive Conversations</td>
<td></td>
<td>Chesapeake</td>
<td>8/11/2016</td>
<td>32</td>
</tr>
<tr>
<td>Back to School Picnic at Ocean Breeze Waterpark</td>
<td></td>
<td>Virginia Beach</td>
<td>8/27/2016</td>
<td>92</td>
</tr>
<tr>
<td>Educational Brunch and Community Event—Cirque Du Soleil</td>
<td></td>
<td>Roanoke</td>
<td>9/18/2016</td>
<td>41</td>
</tr>
<tr>
<td>Family Retreat Weekend at Great Wolf Lodge</td>
<td></td>
<td>Williamsburg</td>
<td>9/24-25/2016</td>
<td>196</td>
</tr>
<tr>
<td>Educational Dinner - Legislative Advocacy</td>
<td></td>
<td>Richmond</td>
<td>9/29/2016</td>
<td>10</td>
</tr>
<tr>
<td>Educational Dinner - How to Communicate with Your Child’s School</td>
<td></td>
<td>Virginia Beach</td>
<td>10/6/2016</td>
<td>26</td>
</tr>
<tr>
<td>Adult Retreat</td>
<td></td>
<td>Staunton</td>
<td>10/8-9/2016</td>
<td>12</td>
</tr>
<tr>
<td>Celebrate Fall Community Event at Shenandoah Caverns</td>
<td></td>
<td>Quicksburg</td>
<td>10/15/2016</td>
<td>50</td>
</tr>
<tr>
<td>Women's Night Out at the Glass Spot</td>
<td></td>
<td>Richmond</td>
<td>11/3/2016</td>
<td>22</td>
</tr>
<tr>
<td>Educational Dinner - Step It Up</td>
<td></td>
<td>Harrisonburg</td>
<td>11/10/2016</td>
<td>13</td>
</tr>
<tr>
<td>Educational Lunch and Community Event - Ripley's Museum</td>
<td></td>
<td>Williamsburg</td>
<td>11/12/2016</td>
<td>41</td>
</tr>
<tr>
<td>Educational Dinner and Community Event - Boardwalk Holiday Lights</td>
<td></td>
<td>Virginia Beach</td>
<td>12/1/2016</td>
<td>58</td>
</tr>
<tr>
<td>VHF/HTC Winter Gathering</td>
<td></td>
<td>Charlottesville</td>
<td>12/10/2016</td>
<td>48</td>
</tr>
<tr>
<td>VHF/HTC Winter Gathering</td>
<td></td>
<td>Norfolk</td>
<td>12/10/2016</td>
<td>54</td>
</tr>
<tr>
<td>VHF/HTC Winter Gathering</td>
<td></td>
<td>Richmond</td>
<td>12/10/2016</td>
<td>75</td>
</tr>
</tbody>
</table>
# Programs and Events January - June 2017

<table>
<thead>
<tr>
<th>Event</th>
<th>Program</th>
<th>Location</th>
<th>Date</th>
<th>Attendees</th>
</tr>
</thead>
<tbody>
<tr>
<td>Advocacy Training and Richmond Days</td>
<td></td>
<td>Richmond</td>
<td>1/15-16/2017</td>
<td>88</td>
</tr>
<tr>
<td>Educational Dinner - Emotional Well Being</td>
<td></td>
<td>Chesapeake</td>
<td>1/26/2017</td>
<td>23</td>
</tr>
<tr>
<td>Educational Dinner - Emergency Room</td>
<td></td>
<td>Richmond</td>
<td>2/16/2017</td>
<td>31</td>
</tr>
<tr>
<td>Educational Dinner and Community Event - Admirals Hockey Game</td>
<td></td>
<td>Norfolk</td>
<td>2/25/2017</td>
<td>42</td>
</tr>
<tr>
<td>Educational Dinner and Community Event - Harlem Globetrotters</td>
<td></td>
<td>Richmond</td>
<td>3/10/2017</td>
<td>51</td>
</tr>
<tr>
<td>Women’s Night Out - Culinary Institute of VA</td>
<td></td>
<td>Norfolk</td>
<td>3/16/2017</td>
<td>18</td>
</tr>
<tr>
<td>Educational Dinner - Emergency Room</td>
<td></td>
<td>Richmond</td>
<td>3/23/2017</td>
<td>16</td>
</tr>
<tr>
<td>Adult Retreat</td>
<td></td>
<td>Richmond</td>
<td>3/25-26/2017</td>
<td>20</td>
</tr>
<tr>
<td>First Step Program at Metro Zoo Richmond</td>
<td></td>
<td>Richmond</td>
<td>4/1/2017</td>
<td>23</td>
</tr>
<tr>
<td>World Hemophilia Day Event</td>
<td></td>
<td>Virginia Beach</td>
<td>4/20/2017</td>
<td>34</td>
</tr>
<tr>
<td>Educational Lunch and Community Fishing Event</td>
<td></td>
<td>Rockville</td>
<td>4/29/2017</td>
<td>36</td>
</tr>
<tr>
<td>Educational Dinner - No Sweat</td>
<td></td>
<td>Roanoke</td>
<td>5/4/2017</td>
<td>8</td>
</tr>
<tr>
<td>Educational Lunch and Community Event at Top Golf</td>
<td></td>
<td>Virginia Beach</td>
<td>5/7/2017</td>
<td>57</td>
</tr>
<tr>
<td>Family Weekend at Camp Holiday Trails</td>
<td></td>
<td>Charlottesville</td>
<td>5/19-21/2017</td>
<td>65</td>
</tr>
<tr>
<td>Educational Dinner - Emotional Well Being</td>
<td></td>
<td>Richmond</td>
<td>6/1/2017</td>
<td>30</td>
</tr>
<tr>
<td>Batter Up Community Event at Harbor Park</td>
<td></td>
<td>Norfolk</td>
<td>6/3/2017</td>
<td>62</td>
</tr>
<tr>
<td>Educational Dinner - Managing Pain</td>
<td></td>
<td>Winchester</td>
<td>6/8/2017</td>
<td>25</td>
</tr>
<tr>
<td>Educational Lunch and Community Event at VA Safari Park</td>
<td></td>
<td>Natural Bridge</td>
<td>6/10/2017</td>
<td>47</td>
</tr>
<tr>
<td>VHF Annual Education Meeting</td>
<td></td>
<td>Richmond</td>
<td>6/23-24/2017</td>
<td>109</td>
</tr>
</tbody>
</table>

# Fundraisers July 2016 - June 2017

<table>
<thead>
<tr>
<th>Event</th>
<th>Location</th>
<th>Date</th>
<th>Attendees</th>
<th>Net Income</th>
</tr>
</thead>
<tbody>
<tr>
<td>Trick or Trot 5K and Fun Walk</td>
<td>Midlothian</td>
<td>10/29/2016</td>
<td>129</td>
<td>$34,393</td>
</tr>
<tr>
<td>Bowling for Bleeding Disorders</td>
<td>Richmond &amp; Chesapeake</td>
<td>3/4/2017</td>
<td>197</td>
<td>$35,120</td>
</tr>
<tr>
<td>Spring Fundraiser and Silent Auction</td>
<td>Richmond</td>
<td>4/23/2017</td>
<td>105</td>
<td>$35,676</td>
</tr>
</tbody>
</table>
Family Assistance Program ~ During the 2016/2017 fiscal year VHF provided $3,130.33 in assistance for such things as Medic Alert bracelets, gas and grocery cards, rent, utilities, and medical services.

Lyman Fisher Scholarship ~ Established to honor Dr. Lyman Fisher, a teacher, researcher, and clinician in hemostasis who for many years directed the adult hemophilia program in Virginia. Scholarships are one-year awards in the amount of $2,000.
- 2017 Winners: Daniel Warren and Jackson White

Scholarships to Attend a National Meeting ~ VHF is pleased to offer Educational Scholarships for National Meetings. National Meetings enable our community to come together and exchange information on a wide variety of topics, from the basics of diagnosis to the most relevant developments in treatment and technology.
- July 21 - 23, 2016 - NHF’s 68th Annual Meeting in Orlando, FL - Attended by James Johnson and Family and Faith Winstead and Family
- March 8 - 10, 2017 - NHF’s Washington Days - Attended by Krista Davidson and Family, Ann Kendall and Family, and Amy Walker and Family
Contributions

Listed below are individuals and organizations who have made a financial contribution from July 1, 2016 – June 30, 2017. The Virginia Hemophilia Foundation is so grateful to you all. If we inadvertently omitted or misspelled your name, please accept our most sincere apologies.

ORGANIZATIONAL DONATIONS

Accredo
AmazonSmile
Aptevo Biotherapeutics LLC.
Bayer Pharmaceutical
Berry’s Produce and Flowers LLC.
Bioverativ
Bon Secours Health System, Inc.
CVS CaremarkRx – Specialty Pharmacy
Colburn-Keenan Foundation Inc.
Community Health Charities of VA
Comprehensive Health Education Services
Cottrills Pharmacy
CSL Behring
Diplomat Specialty Infusion Group
DrugCo Health/DDP Pharmacy, Inc.
Genentech
Grifols
Hemophilia Association of NJ
Hemophilia Federation of America
His & Hers Investments LLC.
HPC Specialty Pharmacy, LLC.
Inalex Communication
Kroger Community Rewards
Markel Corp.
Matrix Health Group
National Hemophilia Foundation
Novo Nordisk, Inc.
Octapharma USA, Inc.
Option Care
PayPal Giving Fund
Pfizer
Patient Services Inc.
Hoos at Home
Shire
Soleo Health
Superior Biologics, Inc.
The Hemophilia Alliance Foundation
United Way of South Hampton Roads

INDIVIDUAL DONATIONS

Anderson, Alison
Anderson, Amy
Apajok, Deng
Arrington, Robyn
Bailey, Sara
Baldwin, Lisa
Baucom, Cathy
Beary, Valerie
Beck, Bruce
Bedard, John
Bell, Pamela
Bickley, Michelle
Biegun, Mary
Boniface, Jennifer
Bordone, Bryce
Bordone, Donna
Bordone, Richard
Bordone, Zack
Bradley, Shea
Branam, Gene
Branam, Walter
Brayshaw, Dana
Brayshaw, Paul
Brinkley, Heather
Brooks, Deborah
Brown, Beverly
Brown, Deborah
Bruce, Brenda
Bunn, Aaron & Eileen
Bunn, William
Cady, Nick & Taylor
Cartwright, Kelly
Caughran, Patricia
Cheeks, Sara
Christiansen, Heather
Conner, Heather
Covert, Sarah
Cowell, Sue
Cox, Joe
Cox, William
Coy, Karen
Cro, Cha
Dabney, Wayne
Davis, Deborah
Dean, Kendall
Deschields, Stephen
Dotson, Christine
Doud, Bev
Droney, Mari
Dunn, Cory
Ebersole, Alicia
Eiden, Monika
Emore, Lisa
Emerson, Donna
Ensinger, Robert
Eubank, Wendy
Evans, Melanie
Fields, Patsy
Falwell, James
Fatsi, Michael
Fick, Lucy
Freeman, Alyssa
Gaskins, Bonnie
George, Dwight & Kathleen
Ghenea, Alex
Ghenea, Serban
Gilgannon, Marc
Ginnow, Chris
Goergen, Peter & Joann
Gosser, David
Granger, Nancy
Guajardo, Nicole
Hahn, Nick
Hammack, Melissa
Hameling, Frederick
Haskins, Laura
Hokoyama, Kristin
Hudnall, William
Hunter, Bethany
Jacob, Mark
Johnson, Charles & Mary
Johnson, Jared
Johnson, Murai
Kasubick, Katie
Kasubowski, Natalie
Keller, Carrie
Kelley, Elizabeth
Kendall, Chris
Kendall, David & Ann
Kennedy, Sarah
King, Edward
King, Margaret
Kinnear, Andrea
Kitts, Theresa
Kminek, Christina
Krecek, Jeff & Christine
Kuhn, Shaw
Latina, Melanie
Leftwich, Elizabeth
Lerner, Paul
Marshall, Laura
McCauley, Virginia (Ginny)
McIver, Freda
Mead, Henry
Midura, Barbara
Mills, Linda
Mitrano, Darlene
Moore, Angie
Morgan, Kathryn
Mortimer, Katherine
Mulderig, Shane
Mustoe, Gayle
Nassar, Heather
Noble, Stacey
O’Keefe, Brent
Pamell, Jean
Parron, J.R., John
Patella, Diana
Patterson, Christopher
Ways To Give

The holidays are an amazing time to give back to your community, and we would love for YOU to be a part of our growth in 2018! As you buy gifts for your family and friends, please support VHF with a completely tax-deductible year-end gift. To get you motivated, look at the impact your gift can make:

- **$2000** pays for a Lyman Fisher College Scholarship
- **$1000** supports Educational Scholarships for National Meetings
- **$500** helps send a child to a week of Camp Youngblood
- **$250** provides one family emergency assistance
- **$100** supports member assistance at our annual state education meeting
- **$50** pays for a lifesaving Medic Alert Tag

OR donate any amount and spread the word with friends and family who may also want to make a difference. Check and see if your employer offers matching gifts and double your impact! Visit vahemophilia.org and click on the “Donate now” button or mail your donation made payable to “Virginia Hemophilia Foundation” to 410 Ridge Rd., Ste. 215, Richmond, VA 23229. Thank you for all your support of VHF!

Thank You Volunteers

We would like to thank all the individuals who volunteered their time and energy in 2016/2017 - we could not do what we do without you!