Our Mission - Dedicated to serving and supporting the needs of those impacted by a bleeding disorder through education, advocacy, and community.

Our Vision - Become the recognized voice and go-to resource for those impacted by a bleeding disorder.

Virginia Hemophilia Foundation
2012-2013 Board of Directors

Officers
Kevin O’Connor, President
Eric George, President Elect
Kathy Mortimer, Secretary
Al Valentino, Treasurer

General Board Members
Zack Bordone
Nicholas Cady
Stephanie Grass
Jeff Krecek
Megan Lawson
Murai Johnson
Stacey Noble
Dorothy O’Connor

Staff
Kelly Waters, Executive Director
Dee Schullery, Bookkeeper
Heather Conner, Administrative Assistant

To Learn More about VHF and To Get Involved
www.vahemophilia.org
Like us on Facebook
VHF on Twitter @VAHemophilia
# Table of Contents

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- How You Can Help: 11
The evaluation of any non-profit organization must hinge on how successfully it has fulfilled its core mission. The Virginia Hemophilia Foundation has the “Mission of serving the needs of the genetic bleeding disorder community through education, advocacy and the support of research to find a cure.” The VHF has accomplished this with educational and social programs on multiple levels.

Throughout the year there have been programs for parents of children with bleeding disorders, for the children themselves, for the families as a unit, for women with bleeding disorders and adult and teen men. Camp for children, Adult Retreats, Family Camp, Teen Retreats and Women’s “Day Out” programs are virtually all fully attended. VHF has also been recognized nationally for its Advocacy efforts as a winner of the Annual PACT Grant for legislative advocacy and support. Part of the use of this grant is support of “Richmond Days” at the Virginia Legislature with a very significant participation of members from all over the state. In addition, the reasons for our success can be attributed to an outstanding Staff, involved and guiding Board and Officers, and the bleeding disorders community whose participation is essential.

Importantly, our financial stability continues to allow us to have several of these educational and social programs every month throughout the year. The financial stability is due to exceptional staff management competing for and receiving multiple grants, several fund raising events and a developing donor outreach and Capital Campaign.

The Virginia Hemophilia Foundation will continue to be one of the best and most highly regarded State level organizations serving the bleeding disorders community.

Kevin O’Connor
Board President

Executive Director’s Report

It is hard to believe that another VHF year of support, education, networking, and fun has come and gone. We have seen increased attendance, financial stability, and new program offerings. Your words of gratitude, suggestions for improvement, and willingness to pitch in are appreciated!

It is a pleasure to serve you.

VHF continues to be affiliated and/or a member of the National Hemophilia Foundation, the Hemophilia Federation of America, Medication Alliance Coalition, the Virginia Quality Healthcare Network, Virginia Association of Fundraising Executives, Virginia Consumer Voices for Healthcare, and Healthcare for All Virginians

I look forward to continuing to partner with you as we strive to increase VHF’s reach and presence among the bleeding disorder community.

Sincerely,

Kelly Waters, LCSW
Executive Director
## Financial Statement

<table>
<thead>
<tr>
<th></th>
<th>June 30, 2012</th>
<th>June 30, 2013</th>
<th>$ Change</th>
<th>% Change</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Assets</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Checking and Savings</td>
<td>$460,285</td>
<td>$510,867</td>
<td>$50,582</td>
<td>11.0%</td>
</tr>
<tr>
<td>Total Fixed Assets</td>
<td>$2,334</td>
<td>$1,849</td>
<td>-$485</td>
<td>-20.8%</td>
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<tr>
<td>Total Assets:</td>
<td>$462,619</td>
<td>$512,716</td>
<td>$50,097</td>
<td>10.8%</td>
</tr>
<tr>
<td><strong>Liabilities</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accrued payroll &amp; taxes</td>
<td>$3,566</td>
<td>$3,638</td>
<td>$72</td>
<td>0.03%</td>
</tr>
<tr>
<td>Total Liabilities</td>
<td>$3,566</td>
<td>$3,638</td>
<td>$72</td>
<td>0.03%</td>
</tr>
<tr>
<td><strong>Total Equity</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Equity</td>
<td>$459,053</td>
<td>$509,078</td>
<td>$50,025</td>
<td>10.9%</td>
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<tr>
<td>Total Liabilities &amp; Equity</td>
<td>$462,619</td>
<td>$512,716</td>
<td>$50,097</td>
<td>10.8%</td>
</tr>
<tr>
<td>What</td>
<td>Where</td>
<td>When</td>
<td>Number of Participants</td>
<td>Sponsors</td>
</tr>
<tr>
<td>---------------</td>
<td>------------------------------</td>
<td>-----------------------</td>
<td>------------------------</td>
<td>---------------------------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Amazing Raise</td>
<td>Online</td>
<td>September 19-20, 2012</td>
<td>30</td>
<td>N/A</td>
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<tr>
<td>Youngblood 5K</td>
<td>Robious Landing Park – Midlothian</td>
<td>February 16, 2013</td>
<td>75</td>
<td>CSL Behring, Baxter, Novo Nordisk, Pfizer, Biogen Idec, Hemophilia, Drugco Health, Walgreens Infusion Services</td>
</tr>
<tr>
<td>Wine Tasting</td>
<td>C Street Restaurant – Richmond</td>
<td>April 21, 2013</td>
<td>72</td>
<td>CSL Behring, Bayer, Baxter, Biogen Idec, Hemophilia, Novo Nordisk, DrugCo Health, Accredo HHS</td>
</tr>
</tbody>
</table>
**Industry Contributions**

Includes charitable contributions, corporate promotions, registration fees, and/or advertising

**$30,000 and Up**
- Baxter Healthcare
- CSL Behring
- Novo Nordisk
- Pfizer

**$15,000-$29,999**
- Biogen Idec Hemophilia
- MedPro Rx

**$10,000-$14,999**
- Bayer HealthCare

**$5,000-$9,999**
- Accredo Bleeding Disorders
- Specialty Pharmacy
- AHF, Inc
- CVS Caremark Rx/Specialty Pharmacy
- DrugCo Health
- PhRMA
- Grifols

**$1,000-$4,999**
- BioRx
- Factor Support Network
- Hemophilia Federation of America
- Inalex Communications
- Medex Biocare/Matrix
- PSI
- Walgreens Infusion Services

**Under $999**
- B2L Consulting, LLC
- Communispace Corporation
- Kedrion
- Kolcomm, LLC
- LeClairRyan
- Oxford Outcomes, Inc.
- Virginia Commerce Bank

**Individual Contributions**

Includes general donations, registration fees, and/or raffle tickets/auction purchases

**$2,000 and up**
- The Krecek Family

**$1,000-$1,999**
- John L. Parron, Jr.

**$500-$999**
- Dana Kuhn
- Kevin and Dorothy O’Connor

**$250-$499**
- Al and Marijane Valentino
- Julie Baker
- Katherine and Randy Mortimer
- Kendall Dean

**$100-$249**
- Clarissa Riley
- Ellis Sulser
- James DeFilippi
- Jason Valentino
- Kelly Waters
- Kimberly R. Stallings
- Larry A. King
- Lynne Madeiros
- Matthew Flowers
- Megan Lawson
- Michael D. Fatsi and Polly Stephens

**$50-$99**
- Beverley C. Franklin
- Carrie and Christopher Sitterson
- Donna P. Puryear
- Elizabeth Newman
- Eric George

**$50-$99**
- Nick and Taylor Cady
- Robyn T. Arrington
- Shelby R. Smoak III and Vicky L. Hawk
- Stephanie Grass
- Stielper Family
- The Stone Family
- Susan A. Cowell
- Susan Ethel Huffman
- William and Ann Lis
Individual Contributions (continued)

Girl Scout Troop #40
Gita Massey
James Stone
Joan Kaylan-Curtis
Jon W. Davis
Larry and Joan Duesing
Leona Adams
Linda Morrison
Mrs. Mark Anderson
Margaret King
Mary King
Paul and Mindy Nolte
Richard and Patricia Krafcik
Samira Fazel
Sharon Moore
Shirley Moorehead
Susan Shomaker
Thomas Daddio
Valerie M. Jansen
The Walker Family
Zachary Bordone

$25-49
Andrew Clark
Angela Hawkins
Billy Sinks
Charlene E. Cowell
Colleen Tuite
David and Sandra Beck
Davida Wickline
Denise Schullery
Donna Bordone
Donyetta Ama
Ernestine Fuller
Gina Raymond-Duncan
James C. Katcham
Jean Parnell
Jerry and Michele West
John DeGiorgio
Judith Meyer
Katherine Hamilton
Kathleen George
Kelley Krawzik
Kirkland Jackson
Kymberly Osterbind
Laura Diego
Ldevia L. Vines
Leonard Gimbel
Linda Sulser
Maranacci Wilson
Martha Zielinski
Mary Jean Alluisi
Nick Austin
Patricia A Deratto
Paul Brayshaw
RJ Wadle, Jr
Robert Gilliam
Shawn McCarty
Sheldon Drake
Stacey Noble
Therese Ihrig
Virginia Anne Walker
Vonita Wagner
The Williford Family

$24 and Under
Barbara Vaughan
Crystal Rohleder
Margaret Sennett
Nicole Valentino
Stephanie Reid
Susan Bragg

Honorarium/Memorial Donations

In Memory of Terry Lamb –
Hemophilia Association of the Capital Area

In Honor of Mari Droney –
Jennifer George

In Honor of Megan Lawson –
Sue Nicely Colonial Farm Credit

In Memory of Dr. Lyman Fisher –
Michael Gabay

In Memory of Mary Jane Lewis–
Linda B. King

In Honor of the Valentino Family–
David, Mary, and David Jr. Valentino

In Memory of Nancy Fisher –
Catherine J. Tesoriero
Dominick and Linda D’Amore
Frances L. Young
James W. Redfield, JR
John and Mary Ellen Addams
Kathleen M. White
Kelly Waters
MedPro Rx
Nancy Klein
Patricia Coleman
Patrick R. Damore
Ruth E. Donnalley
Rosemary and Bruce Kerr
Jerry West
### Grants

<table>
<thead>
<tr>
<th>Grantor</th>
<th>Project</th>
<th>Amount</th>
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<tbody>
<tr>
<td>National Hemophilia Foundation</td>
<td>Victory for Women</td>
<td>$3525</td>
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<tr>
<td>Hemophilia Alliance Foundation</td>
<td>Capacity Building</td>
<td>$5000</td>
</tr>
<tr>
<td>PACT Foundation</td>
<td>Advocacy</td>
<td>$20,300</td>
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<tr>
<td>White Family Foundation</td>
<td>Camp</td>
<td>$1000</td>
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</tbody>
</table>

#### Other

- United Way Campaigns: Total: $1,107.16
- Community Health Charities: Total: $1,024.85

### Programs and Events

<table>
<thead>
<tr>
<th>Event/Program</th>
<th>Location</th>
<th>Date</th>
<th>Number of Participants</th>
<th>Sponsors</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dads in Action</td>
<td>Ultimate Laser Tag – Colonial Heights</td>
<td>July 14, 2012</td>
<td>27</td>
<td>Hemophilia Federation of America</td>
</tr>
<tr>
<td>Camp Youngblood</td>
<td>Camp Holiday Trails – Charlottesville</td>
<td>July 22-27, 2012</td>
<td>45</td>
<td>Accredo HHS, AHF, Baxter, Bayer, Biogen Idec Hemophilia, CSL Behring, Drug Co Health, Grifols, MedPro Rx, Novo Nordisk, Pfizer</td>
</tr>
<tr>
<td>First Step Picnic</td>
<td>Children’s Museum of Virginia – Portsmouth</td>
<td>August 4, 2012</td>
<td>46</td>
<td>Baxter, Novo Nordisk</td>
</tr>
<tr>
<td>Back to School Picnic and Baseball Game</td>
<td>The Diamond – Richmond</td>
<td>August 11, 2012</td>
<td>93</td>
<td>CSL Behring</td>
</tr>
<tr>
<td>Sleeping with the Fish – Family Overnight</td>
<td>Virginia Aquarium – Virginia Beach</td>
<td>September 14-15, 2012</td>
<td>72</td>
<td>MedPro Rx</td>
</tr>
<tr>
<td>Adult Retreat</td>
<td>Norfolk Waterside Marriott – Norfolk</td>
<td>September 22-23, 2012</td>
<td>38</td>
<td>Baxter</td>
</tr>
<tr>
<td>Fall Festival</td>
<td>Sherando Lake Recreation Center, Sherando</td>
<td>October 27, 2012</td>
<td>75</td>
<td>AHF, CSL Behring</td>
</tr>
<tr>
<td>Educational Dinner – Inhibitors</td>
<td>Aberdeen Barn – Charlottesville</td>
<td>November 14, 2012</td>
<td>25</td>
<td>Baxter</td>
</tr>
</tbody>
</table>
# Programs and Events (continued)

<table>
<thead>
<tr>
<th>Event/Program</th>
<th>Location</th>
<th>Date</th>
<th>Number of Participants</th>
<th>Sponsors</th>
</tr>
</thead>
<tbody>
<tr>
<td>Winter Gatherings</td>
<td>Richmond, Charlottesville, and Norfolk</td>
<td>December 8, 2012</td>
<td>64 – Richmond 42- Charlottesville 68 – Norfolk</td>
<td>Accredo’s HHS Baxter, Novo Nordisk</td>
</tr>
<tr>
<td>Bad Blood Documentary Screening</td>
<td>Byrd Theater - Richmond</td>
<td>January 20, 2013</td>
<td>111</td>
<td>N/A</td>
</tr>
<tr>
<td>Advocacy Training and “Richmond Days”</td>
<td>Omni Hotel and General Assembly - Richmond</td>
<td>January 20-21, 2013</td>
<td>72</td>
<td>CSL Behring, Kedrion, Novo Nordisk, PACT Grant, Pfizer, PhRMA, PSI</td>
</tr>
<tr>
<td>Women’s Day Out</td>
<td>Virginia Museum of Fine Arts - Richmond</td>
<td>February 2, 2013</td>
<td>14</td>
<td>CSL Behring</td>
</tr>
<tr>
<td>Educational Lunch – Joint Health</td>
<td>Marriott - Richmond</td>
<td>March 2, 2013</td>
<td>109</td>
<td>Baxter</td>
</tr>
<tr>
<td>Monster Truck Show</td>
<td>Richmond Coliseum – Richmond</td>
<td>March 2, 2013</td>
<td>109</td>
<td>MedPro Rx</td>
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<tr>
<td>Educational Dinner - Inhibitors</td>
<td>Burtons Grill – Virginia Beach</td>
<td>May 9, 2013</td>
<td>38</td>
<td>Baxter</td>
</tr>
<tr>
<td>Family Weekend</td>
<td>Camp Holiday Trails – Charlottesville</td>
<td>May 24-26, 2013</td>
<td>43</td>
<td>Baxter, Bayer, Biogen Idec Hemophilia, Grifols, HFA – Dads in Action, MedPro Rx, Novo Nordisk</td>
</tr>
<tr>
<td>Terry Lamb Batter Up Event</td>
<td>Harbor Park – Norfolk</td>
<td>June 1, 2013</td>
<td>79</td>
<td>CSL Behring, MedPro Rx</td>
</tr>
<tr>
<td>Educational Dinner – Self-Advocacy</td>
<td>IJ Canns – Winchester</td>
<td>June 4, 2013</td>
<td>30</td>
<td>Baxter</td>
</tr>
</tbody>
</table>
### Programs and Events (continued)

<table>
<thead>
<tr>
<th>Event/Program</th>
<th>Location</th>
<th>Date</th>
<th>Number of Participants</th>
<th>Sponsors</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program</td>
<td>Bridge</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

| Evening Dinner &      | Natural Bridge Hotel - Natural  | June 22, 313 | 121                    | Biogen Idec Hemophilia, Baxter, Novo Nordisk                             |
| Program               | Bridge                          |             |                        |                                                                          |

### Outreach Events

<table>
<thead>
<tr>
<th>Events</th>
<th>Location</th>
<th>Date</th>
<th>Sponsors</th>
</tr>
</thead>
<tbody>
<tr>
<td>Charity Christmas Tree</td>
<td>Hilton Garden Inn – Richmond</td>
<td>December 2012</td>
<td>CSL Behring</td>
</tr>
<tr>
<td>Event</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>School Nurse Retreat</td>
<td>Camp Holiday Trails – Charlottesville</td>
<td>March 20, 2013</td>
<td>CSL Behring</td>
</tr>
<tr>
<td>Live to Thrive</td>
<td>James City Recreation Center – Williamsburg</td>
<td>May 8, 2013</td>
<td>NHF Victory For Women Grant</td>
</tr>
<tr>
<td>Conference</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Women’s Health VA</td>
<td>University of Richmond – Richmond</td>
<td>June 14, 2013</td>
<td>NHF Victory For Women Grant</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### Resources

<table>
<thead>
<tr>
<th>Resource Name</th>
<th>How It Helps</th>
<th>Special Highlights</th>
<th>Sponsors</th>
</tr>
</thead>
<tbody>
<tr>
<td>Family Assistance</td>
<td>Provides financial support to help pay for medical expenses and other basic living expenses for families in need</td>
<td>Assisted over 23 families</td>
<td>CVS Caremark Rx/ Specialty Pharmacy Novo Nordisk PSI</td>
</tr>
</tbody>
</table>
We have the expertise and experience to provide the needed programs and services, but we are continually in need of financial support to make this happen. Without that support, individuals with bleeding disorders may not get the treatment and support they need which can lead to greater risk of complications and permanent, debilitating injury. Please join us in helping make a difference in their lives so that they can lead a long, productive, and healthy life.

**YES, I can help children and families living with bleeding disorders:**

- $2,000 pays for a Lyman Fisher college scholarship for an individual affected with a bleeding disorder
- $1,000 supports the Terry Lamb Memorial Fund and will send an individual to an NHF/HFA Annual Meeting
- $500 sends a kid to a week of camp at Camp Youngblood
- $250 provides one family emergency assistance
- $100 supports a family’s attendance to our annual state education meeting
- $50 pays for a family of five to attend one of our Holiday Parties
- $25 helps pay for a lifesaving Medic Alert Tag

![Resources Table](https://example.com/resources-table.png)

- Send a check to VHF P.O. Box 188, Midlothian, VA 23113 •
- Donate online at www.vahemophilia.org click on Donate Now •
  • Call 800-266-8438 to make a credit card donation •